

Tony Wright

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PROFESSIONAL SUMMARY

Program and operations leader who runs the seam between customers, production floors, and software teams. Doubled manufacturing productivity to a \$12M benchmark; led international production, procurement, and 24/7 customer-support operations; Product Owner for six major software programs. PMP and PMI-ACP certified, M.A. in Organizational Management, hands-on data skills (Python, SQL, ETL).

CORE SKILLS

- Program & Project Management (PMP, PMI-ACP)
- Continuous Improvement & Operational Excellence
- Service Delivery & Customer Success (SLA Management)
- Performance Reporting, KPIs & Dashboards
- Operations & Manufacturing Management
- Supply Chain & Procurement
- Agile Delivery / Product Owner (Jira)
- AI Adoption & Workflow Integration

SELECTED ACHIEVEMENTS

Doubled Productivity to \$12M: Transformed production and procurement at PVA TePla OKOS, doubling output to a \$12M benchmark over two years with no added staff — 100% on-time delivery through 2022.

Recovered a Stalled International Delivery: Inherited an incomplete precision-instrument installation in China a year after shipment. Rebuilt requirements from contract archaeology, coordinated a team spanning four countries and a California vendor, drove completion of bespoke software, and delivered a working, customer-accepted installation in roughly two months.

Product Owner at Scale: Owned six large software contracts spanning two aircraft operating-system upgrades, translating user needs into requirements, epics, and user stories across Agile and classic SDLC frameworks.

PROFESSIONAL EXPERIENCE

WRIGHT INTEL SOLUTIONS, LLC

03/2020 – Present

Chief Technology Officer (CTO)

- Technology lead for a government-services consultancy. Architected and stood up the firm's complete business infrastructure — email, telephony, website, and CRM backend — and maintain it in production.
- Support business development: opportunity analysis, teaming, and proposal production managed through Jira. Designing and building an LLM-driven client-research pipeline that sharpens opportunity targeting.

AVIATION ADVENTURES

12/2024 – Present

Flight Instructor (Gold Seal CFI) · Part 141 Check Instructor

- Check Instructor at Northern Virginia's largest Part 141 flight school (~630 flight hours/year); FAA Airman Certification Representative; 20+ graduates at a 100% first-attempt pass rate; AOPA Distinguished Flight Instructor, 2026 (Eastern Region).
- Authored the school's complete FAA-compliant Part 141 Multi-Engine Instructor curriculum, including its record-keeping backend; currently developing an upset-recovery course for a newly acquired turboprop trainer.

PVA TePla OKOS SOLUTIONS

11/2020 – 03/2023

Operations Director — Production, Procurement, and Customer Service

- Oversaw production, procurement, and a global customer-service team for a precision-instrument manufacturer (scanning acoustic microscopes). Led the firm's ISO 9001:2015 re-certification.
- **Production Lead** — Converted customer purchase orders into integrated production plans covering floor configuration, labor, and QA. 100% on-time delivery through 2022; productivity doubled 2020–2022 (\$10M+ sales volume) at constant staffing.
- **Procurement Lead** — Managed all purchasing through COVID-impacted 2021–22 supply chains. Performed ETL of multi-source data into a single cloud ERP; rebuilt inventory processes with serial-number accountability for hundreds of controlled parts, cutting shelf inventory 30%.

- **Customer Support Lead** — Led an international support team (Turkey, China, Germany) on 24/7 coverage. Designed and deployed a complete rebuild of the customer-support web application; integrated SLAs into documentation and notification workflows.
- **Quality Analytics** — Applied ETL and ANOVA analysis to handwritten QA reports and step-motor telemetry to surface machine performance trends and isolate bad sub-component lots.

MODERN TECHNOLOGY SOLUTIONS, INC (MTSI)

11/2016 – 03/2020

Principal Analyst

- Managed multiple parallel projects for a Department of the Navy S&T customer — contracts, requirements, and long-range goals. Created and reported technical and financial metrics to stakeholders including senior officials at the Office of the Secretary of Defense (OSD).
- Principal Investigator for a defense-wide technology assessment: year-long industrial survey, workshops, and technical interchange meetings across 11 aircraft programs; findings endorsed at the Secretary of Defense level.
- Program Manager: led a 200+ person, \$120M+ government/industry/academia program designing and building an advanced sensor with software integration into a military aircraft — from requirements and vendor selection through kickoff and early development iterations.
- Business development: identified, teamed, and won a \$3M+ technical-services support contract.

AUSLEY ASSOCIATES, INC

05/2011 – 11/2016

Senior Program Manager (2011–2013) → Senior Group Manager (2013–2016)

- Managed 60 employees and subcontractors across three contracts supporting a DoD program — full responsibility for staffing, mentoring, performance management, financial planning and billing, and contract compliance.
- Software Contracts Lead: wrote, contracted, and managed six large software contracts spanning two major aircraft operating-system upgrades — \$155M in requirements and contracts over 18 months. Balanced cost/schedule/performance after kickoff; flight-test evaluators called the delivery the most significant aircraft upgrade in over a decade.
- Product Owner for multiple projects: organized dozens of user symposiums to define and prioritize requirements and shape UX; expert at facilitation, servant leadership, and translating between customers and development teams. [SDLC, Agile]

ADDITIONAL EXPERIENCE

UNITED STATES NAVY

- Commander (O-5), retired 2011. Commanding Officer; Naval Aviator (F/A-18); Strike Fighter Tactics Instructor.

EDUCATION

Georgetown University — Certificate, Data Science | The George Washington University — M.A., Organizational Management | Naval War College — M.A., National Security & Strategic Studies | University of Florida — B.A., Construction Management

CERTIFICATIONS & TECHNICAL SKILLS

Project Management Professional (PMP), #3128965 — issued Aug 2021, valid through Aug 2027 | PMI Agile Certified Practitioner (PMI-ACP), #3133863 — issued Aug 2021, valid through Aug 2027

Technical: Python, SQL, ETL, generative-AI APIs & agentic LLM workflows, Excel, MS Project, Jira, Insightly CRM